

Publishers Association  
of New Zealand

# DIRECTORY

## **2009/10**



Published in 2009 by the Publishers Association of New Zealand  
with Whitireia Publishing  
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or contact the PANZ office:

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Website: [www.publishers.org.nz](http://www.publishers.org.nz)

ISSN: 1176-6557  
ISBN: 978-1-877192-39-5

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if you wish to update your entry.

Text design by Hamish Thompson  
Editing and production by Whitireia Publishing  
This publication was put together by students in the publishing programme at Whitireia  
Polytechnic, [www.whitireia.ac.nz](http://www.whitireia.ac.nz).

## **ABOUT THE PUBLISHERS ASSOCIATION OF NEW ZEALAND**

The Publishers Association of New Zealand (PANZ) is the organisation that represents the publishing industry and acts as an advocate for all publishers. It represents the interests of the industry to government and other agencies. PANZ operates as a professional organisation and provides a range of services, including training. It protects copyright and promotes trade by its members, in both domestic and international markets.

New Zealand publishers have been represented by the association for more than for thirty years and it has had a fundamental role in the changes and improvements in the industry over that period.

In addition to book publisher members, PANZ offers associate memberships to designers, distributors, literary agents and printers. It also provides opportunities for people in this field to meet with colleagues and form contacts, in both formal and informal situations.

For all enquiries, please contact Anne de Lautour, Association Director.  
Telephone: +64 9 442 5589  
Email: [anne@publishers.org.nz](mailto:anne@publishers.org.nz)

PANZ is managed by a council of publishers elected annually. Current council members are:

- Adrian Keane, Pearson (President)
- Sam Elworthy, Auckland University Press (Vice President)
- Tony Fisk, HarperCollins Publishers (NZ) Ltd (Past President)
- Linda Cassells, Calico Publishing Ltd
- Kevin Chapman, Hachette (NZ) Ltd
- Melanie Laville-Moore, Allen & Unwin Ltd
- David Ling, David Ling Publishing Ltd
- Martin Taylor, Addenda Publishing Ltd

# A

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**CONTACT** Moira Clunie  
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Accessible Format Production transcribes print material into alternative formats, such as audio, braille, electronic text and large print, for the use of blind, deafblind and vision-impaired people. The Ministry of Education funds the production of educational publications, while charitable donors fund the publication of recreational and general information. Accessible Format Production transcribes over 1000 titles each year. It also advises on packaging and signage, print legibility, large-print standards and the accessibility of websites and e-books.

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**WEBSITE** [www.activitypress.com](http://www.activitypress.com)  
**CONTACT** Martin Taylor, Publisher

Activity Press is a publisher of non-fiction books with a special emphasis on business and technology.

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Addenda Publishing Ltd offers publishers a fully integrated agency service for sales, marketing and distribution. This service is further enhanced by the company's dual role supplying both the book trade and the specialist academic and education markets.

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**CONTACT** Melanie Laville-Moore, New Zealand Director  
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Allen & Unwin Ltd is an independent publisher that also manages the New Zealand representation of a number of imported lists: the Bloomsbury Group, Murdoch Books, Serpent's Tail, Faber & Faber, Profile Books, Granta, Icon and Nicholas Brearley. Allen & Unwin publishes approximately 300 new books a year under its Allen & Unwin imprints.

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**CONTACT** Annabel Langbein, Director

Annabel Langbein Books (a division of the International Culinary Institute Press Ltd) is a specialist cookbook and lifestyle publisher with multimedia interests and a commitment to quality and innovation. Renowned for stylish and accessible food writing, Annabel Langbein's award-winning cookbooks are available in several languages and have sold over two million copies internationally. The Annabel Langbein website features articles, recipes and video cooking demonstrations.

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Aries Publishing Ltd has been a publisher of educational magazines in various forms for the past 10 years, and currently publishes the *Directory of Residential Camps New Zealand*. The company is branching out into more general publishing of books, specialising in education.

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**EMAIL** [aup@auckland.ac.nz](mailto:aup@auckland.ac.nz)  
**WEBSITE** [www.auckland.ac.nz/aup](http://www.auckland.ac.nz/aup)  
**CONTACT** Sam Elworthy, Director  
**SALES/DISTRIB.** Macmillan Publishers (NZ) Ltd, tel 09 414 0356

Auckland University Press publishes creative and scholarly work of interest to a general readership. The Press produces about 30 titles a year, with a focus on New Zealand history, Māori and Pacific studies, art, poetry, popular science and business.

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**CONTACT** Martin Bell, Publisher; Vincent Heeringa, Publisher  
**SALES/DISTRIB.** Macmillan Publishers (NZ) Ltd, tel 09 414 0357, [johng@macmillan.co.nz](mailto:johng@macmillan.co.nz)

AUT Media is the press for AUT University. Launched in 2007, the Press's aim is to create books, magazines, DVDs, websites and other multimedia products that have high relevance and practical applications for New Zealand industry and the public. AUT Media has published books on climate change, children's health, Pacific, natural and New Zealand history, and an award-winning business magazine.

## THE AUTHOR'S AGENCY

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**CONTACT** Heather Mackay, Sole Proprietor

**SALES/DISTRIB.** Miller Books, Pukekohe; Green Phoenix, Wellington

In 2008, its first year of business, The Author's Agency published four books. Through book launches and Meet the Author events, much was learned about selling books successfully. The Agency represents not only its own authors, but also other clients and their books. It sent 15 books to the Frankfurt Book Fair in 2008. In April 2009, Heather spoke to a number of American publishers while in the US about finding markets there for New Zealand writers. With the considerable amount of helpful information gained from that trip, the Agency aims to establish healthy marketing of books written by New Zealanders, in the US and in England.

## AWA PRESS

16 Walter Street, Wellington 6011

PO Box 11 416, Manners Street, Wellington 6142

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**WEBSITE** www.awapress.co.nz

**CONTACT** Mary Varnham, Publishing Director; Sarah Bennett, Associate Publisher

**EDITORIAL** editorial@awapress.co.nz

**SALES/DISTRIB.** Penguin Group (NZ), customerservice@pearsonnz.co.nz

Awa Press is an independent, award-winning, New Zealand-owned company that specialises in contemporary non-fiction by New Zealand and overseas authors. Its list includes travel, memoir, sport, collected essays, the Ginger Series, 100 Essential New Zealand series and Awa Science. The company is keenly interested in international co-publishing and rights sales. It welcomes non-fiction book proposals in its fields of interest, but will accept only a content outline and one sample chapter. Send by post.



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**EMAIL** sales@biozone.co.nz  
**WEBSITE** www.biozone.co.nz  
**CONTACT** Mary McDougall, Office Manager  
**EDITORIAL** Richard Allan, Founder and CEO

Founded in 1988, Biozone International Ltd is a New Zealand-based publishing house with sales offices in the UK and Australia. Biozone specialises in the production of high-quality student and teacher resources for senior biology for use throughout the world, with specific editions targeting markets in the UK, Australia, the US, New Zealand and the International Baccalaureate (IB) Diploma programme. Biozone's core products are its student workbooks published for whole-course programmes, as well as the popular modular series workbooks and presentation media on CD-ROM.

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**EMAIL** studio@bookdesign.co.nz  
**WEBSITE** www.bookdesign.co.nz  
**CONTACT** Kim Dovey

Great design and typography are a passion at Book Design Ltd. The company can help with a variety of publications, including fiction, non-fiction, educational, technical books or e-books, magazines and directories. Each project is managed in a one-to-one relationship directly with a professional art director/designer. The team at Book Design has a strong base in typography and many years of specialist book design experience. Its services include a stringent proofing and checking process and great communication through the 0800 number, email or ftp site.

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**WEBSITE** www.bookends.co.nz  
**CONTACT** Michael Win

Bookends (NZ) Ltd is a specialist educational resource supplier. The company provides printed educational resources from publishers for the preschool through to the tertiary market. Bookends bases its business on a consultancy rather than a sales philosophy. Fostering strong relationships with clients gives the company a true understanding of professional teaching needs and enables it to present clients with products suited to any aspect of teaching, be it specialised or general classroom activities.

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**CONTACT** Bridget Williams, Director and Publisher; John Schiff, Business Manager  
**SALES/DISTRIB.** Craig Potton Publishing Ltd, info@cpp.co.nz

Bridget Williams Books Ltd is an independent publisher focusing on New Zealand history, Māori experience, contemporary issues and women's studies. Since emerging from Allen & Unwin New Zealand in 1991, Bridget Williams Books has published many significant, ground-breaking books that document the past and illuminate the present.



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**CONTACT** Linda Cassells, Director  
**SALES/DISTRIB.** sales@calico.net.nz

Established in 2003, Calico Publishing Ltd is an independent publishing house that produces non-fiction books for local and overseas markets. It also provides editorial and production services to companies and individuals.

## **CANTERBURY UNIVERSITY PRESS**

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**WEBSITE** www.cup.canterbury.ac.nz  
**CONTACT** Rachel Scott, Publisher  
**SALES/DISTRIB.** Nationwide Book Distributors Ltd, tel 03 312 1605, fax 03 312 1604,  
admin@nationwidebooks.co.nz

Canterbury University Press is an academic press publishing non-fiction works for the academic and general markets. It was established in 1964 as a publications committee and has operated with a fulltime publisher since 1991, producing around 12 new books a year. Canterbury University Press has recognised expertise in natural history, marine biology, illustrative arts and biography.

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**EMAIL** [cape.catley@xtra.co.nz](mailto:cape.catley@xtra.co.nz)  
**WEBSITE** [www.capecatleybooks.co.nz](http://www.capecatleybooks.co.nz)  
**CONTACT** Christine Cole Catley, Managing Director  
**SALES/DISTRIB.** HarperCollins Publishers (NZ) Ltd, tel 09 443 9401, fax 09 443 9402

Cape Catley Ltd is a small, independent publishing house established by Christine Cole Catley in the Marlborough Sounds in 1973 and relocated to Devonport in 2000. The publisher's interests include New Zealand fiction, children's books, social justice, feminism, politics, local history, biography and autobiography, health, gardening and yachting. Christine Cole Catley has also conducted writers' workshops since 1968; these have frequently led to publication by Cape Catley and other publishers.

## THE CAXTON PRESS

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**FACSIMILE** 03 365 7840  
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**WEBSITE** [www.caxton.co.nz](http://www.caxton.co.nz)  
**CONTACT** Bruce Bascand, Managing Director  
**SALES/DISTRIB.** Nationwide Book Distributors Ltd, tel 03 312 1603,  
fax 03 312 1604, [admin@nationwidebooks.co.nz](mailto:admin@nationwidebooks.co.nz)

Founded in 1935, The Caxton Press has been both publisher and printer since its inception. The company specialises in non-fiction, including tourist pictorials, alpine and Antarctic calendars, education, local history and human interest titles. The prime focus is on commercial printing, including book design and production (Supreme Award Winner 1998 New Zealand Pride in Print Awards), with a graphic design studio of seven graphic designers, and a factory that has six printing presses with large-format four-colour capabilities located on site.

## **CENGAGE LEARNING NEW ZEALAND**

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**FACSIMILE** 09 415 5853

**EMAIL** [jenny.thomas@cengage.com](mailto:jenny.thomas@cengage.com)

**WEBSITE** [www.nelsoncengage.co.nz/secondary](http://www.nelsoncengage.co.nz/secondary)

**CONTACT** Jenny Thomas, Publishing Editor

**SALES/DISTRIB.** Gail Pervan, [gail.pervan@cengage.com](mailto:gail.pervan@cengage.com)

Cengage Learning New Zealand is a leading provider of learning solutions to the secondary school and higher education markets in New Zealand. It is committed to publishing the finest educational resources for students and teachers. Under the New House imprint, its secondary school texts have been designed for the New Zealand curriculum to ensure that students acquire the skills and knowledge to achieve the best results. In addition to successful national educational publishing, Cengage Learning New Zealand distributes Australian and UK resources to secondary school markets, and Australian, US and UK resources to higher education and library reference markets.

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**WEBSITE** [www.cervinpublishing.co.nz](http://www.cervinpublishing.co.nz)

**CONTACT** Dr Carmel Cervin, General Manager

Cervin Publishing was established in 1989. It publishes a range of information publications in New Zealand and Australia across the education, health and property sectors, both in print and online. Its publications are industry-tailored, putting the right information in the right hands to facilitate business between people.

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**FACSIMILE** 09 630 0387

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**WEBSITE** [www.cleanslatepress.com](http://www.cleanslatepress.com)

**CONTACT** Sandy Roydhouse, Business Director

**SALES/DISTRIB.** Frances Bacon, Sales and Distribution Director

Clean Slate Press is a publisher of innovative, high-quality children's books for the international and domestic education markets. Its products include grade-levelled fiction and non-fiction that is linked to international curricula, standards and learning outcomes for grades K–9. Clean Slate Press publishes high-interest, high-design student books, classroom learning kits, and home library resources that promote both the development of critical thinking and a love of learning. Its products empower students, teachers and parents to access and make sense of information in an increasingly information-loaded world.

## **CRAIG POTTON PUBLISHING LTD**

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**FACSIMILE** 03 548 9456

**EMAIL** [info@cpp.co.nz](mailto:info@cpp.co.nz)

**WEBSITE** [www.craigpotton.co.nz](http://www.craigpotton.co.nz)

**CONTACT** Jane Connor, Managing Director and Publisher, [jane@cpp.co.nz](mailto:jane@cpp.co.nz)

**SALES/DISTRIB.** Emma Radcliffe, Sales and Marketing Manager

Craig Potton Publishing Ltd is one of New Zealand's largest independent publishers. The company specialises in quality non-fiction, with an emphasis on high standards of production and a particular interest in photography, natural history, outdoor recreation, reference, biography, New Zealand art and culture, and social and environmental issues. In addition, Craig Potton Publishing is a major publisher of New Zealand calendars.

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**WEBSITE** www.craigprint.co.nz  
**CONTACT** Rodger Wills, Chief Executive

Craig Printing Company Ltd is a privately owned, reputable publisher of historical, sporting and specialist titles. Over the years the company has received many awards, including a recent gold medal in the New Zealand Pride in Print Awards. Craig Printing Company provides skilful in-house design and layout services, and its staff are highly experienced at guiding authors through the rigorous process of book production. The company also offers corporate printing and distribution facilities.

# D

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**EMAIL** bateman@bateman.co.nz  
**WEBSITE** www.bateman.co.nz  
**CONTACT** Maureen Robinson, Secretary  
**EDITORIAL** Tracey Borgfeldt, Associate Publisher

An independent, family-owned company, David Bateman Ltd is one of the largest indigenous trade book publishers in New Zealand. The company publishes a wide range of general trade books for the domestic market, issuing 30–40 new titles a year and keeping around 300 titles in print. In addition, David Bateman Ltd has originated several hundred international co-editions for publishers in the US, the UK, Canada, South Africa, South America, Japan, India, Europe and Australia. The company also distributes titles for a number of leading publishers in the US, the UK and Australia and buys co-editions and rights for the New Zealand market.

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**CONTACT** David Ling, Director  
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Established in 1992, David Ling Publishing Ltd is an independent publishing house producing about 10 books a year, including fiction, memoir, biography, travel and general non-fiction titles. David Ling Publishing also packages and co-publishes, and provides complete editorial, design and manufacturing services for companies, organisations and individuals.

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**WEBSITE** www.dunmore.co.nz  
**CONTACT** Sharmian Firth, Managing Editor

Established in 1971, Dunmore Publishing publishes 15–20 broad-ranging non-fiction titles each year, covering areas such as health, economics, politics, society, education and history. Some are general non-fiction titles, while others are designed for the university, polytechnic and secondary school markets. Institution and local histories are also published.



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**SALES/DISTRIB.** Elotos Press Group, 762 Highbury Road, Glen Waverley, Victoria, Australia 3150, tel +61 3 8080 7143, fax +61 3 8080 7144, [order@elotos.com.au](mailto:order@elotos.com.au)

Elotos Press Ltd publishes fiction and non-fiction works, and welcomes submissions from previously unpublished authors. Committed to promoting and supporting creativity and research from students and teachers of all disciplines, the Press also considers academic theses for publication. Established in 2003, the company now has subsidiary publishing companies and distribution platforms in Australia, New Zealand, the UK and the US. All authors are published simultaneously in these four countries. Elotos is actively seeking to increase its portfolio by assisting talented new authors to get their work into the international marketplace.

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**WEBSITE** [www.esa.co.nz](http://www.esa.co.nz)

**CONTACT** Mark Sayes, Managing Director

ESA Publications (NZ) Ltd specialises in study guides and learning workbooks for Years 7–13, AME workbooks for NCEA levels 1, 2 and 3 and Scholarship and Start Right workbooks for Years 3–8.

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**EMAIL** nicola@essentialresources.co.nz  
**WEBSITE** www.essentialresources.co.nz  
**CONTACT** Nicola Smith, Managing Director

Essential Resources is an innovative company committed to producing interesting and practical educational resources. Its publications are written by teachers for teachers, and are valuable resources for those working in the primary and secondary education sectors. Materials cover all curriculum areas, as well as special needs/abilities, ESOL, school leadership, professional development and strategic planning. Titles can be viewed on and purchased from the company website.

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**CONTACT** Delwyn Cloughley, Manager

Established in 1968, Eton Press is New Zealand's specialist in mathematics, distributing mathematics resources for students aged 5–18 years. The Press sells mathematical texts, resource books and mathematical posters and equipment to all New Zealand primary and secondary schools and interested parents. The company represents Haese & Harris, Tarquin, National Council of Teachers of Mathematics, Objective Learning Materials, W & G, Key Curriculum Press, Dale Seymour and the Australian Association of Mathematics Teachers.

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**EDITORIAL** Ian Watt, Publisher

Exisle Publishing is an independent publisher of non-fiction, covering a broad range of subject areas including self-help, sports, equestrian, maritime, biography, popular history and photography. Exisle publishes from offices in Australia and New Zealand and sells co-editions and translations around the world.



## **FORBES FOUNDATION**

PO Box 2485, Wellington 6140

**TELEPHONE** 04 475 9707  
**EMAIL** h.m.forbes@xtra.co.nz  
**CONTACT** Heather Forbes

In 1996, Forbes Foundation began a publishing programme of postcards and calendars featuring the life and times of George William Forbes, Prime Minister of New Zealand 1929–1935, and maintains an archive of black and white photographs for sale to publishers. Since 2008, Forbes Foundation has acted as agent for New Zealand publishers of quality illustrated titles, encouraging export opportunities by offering representation at the annual London Book Fair.



## GECKO PRESS

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**FACSIMILE** 04 803 3347

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**WEBSITE** [www.geckopress.com](http://www.geckopress.com)

**CONTACT** Julia Marshall, Publisher

**SALES/DISTRIB.** Random House (NZ) Ltd, tel 09 444 7197, fax 09 444 7524,  
[admin@randomhouse.co.nz](mailto:admin@randomhouse.co.nz)

Gecko Press, founded in 2004, is an independent publisher specialising in English versions of curiously good children's books from around the world. Gecko Press chooses books by award-winning authors and illustrators that are strong in story, illustration and design. Gecko Press books are available in New Zealand, Australia and the UK.

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**FACSIMILE** 04 475 6194

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**WEBSITE** [www.gondwanalandpress.co.nz](http://www.gondwanalandpress.co.nz)

**CONTACT** Hugh Price

Gondwanaland Press is a small, private publisher that issues one or two carefully designed books and pamphlets a year. The Press is non-commercial (but allows generous discounts to booksellers) and does not seek manuscripts or proposals from authors.



## **HACHETTE (NZ) LTD**

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<b>EMAIL</b>	admin@hachette.co.nz
<b>CONTACT</b>	Kevin Chapman, Managing Director and Publisher
<b>EDITORIAL</b>	Warren Adler, Editorial Director
<b>SALES/DISTRIB.</b>	Alliance Distribution Services, tel 09 477 4120, fax 09 479 9550 or 0800 174 024, adscs@alliancedist.com.au

Hachette (NZ) Ltd is part of the Hachette Group of companies. Hachette New Zealand acts as the distribution agent for English language books published by the Hachette Group, including Hodder & Stoughton, Headline, Hachette Children's Books, Orion, Octopus and Little, Brown. It also publishes a wide variety of books for the trade market, particularly in the sports, wine, food and history fields.

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<b>WEBSITE</b>	www.hana.co.nz
<b>CONTACT</b>	Hana Pomare, Director

Hana Ltd is a publishing company specialising in delivering high-quality Māori language resources to schools and other educational environments. It produces multimedia, cross-curricula resources for both teachers and learners, including books, web-based resources, CD-ROMs, videos, music and other audio CDs. Hana Ltd has developed strong relationships with various iwi, hapū and whānau and with the Ministry of Education. The company prides itself in fostering creative excellence, offering diversity in resource material and inspiring students and teachers in Aotearoa.

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**WEBSITE** [www.harpercollins.co.nz](http://www.harpercollins.co.nz)  
**CONTACT** Tony Fisk, Managing Director  
**EDITORIAL** Lorain Day, Publishing Manager  
**SALES/DISTRIB.** [customer.services@harpercollins.co.nz](mailto:customer.services@harpercollins.co.nz)

A division of a multinational book publisher and distributor, HarperCollins Publishers (NZ) Ltd also generates its own exciting and successful New Zealand publishing programme. In addition to handling HarperCollins' internationally published titles, this large, well-established company represents a number of other local and overseas publishers.

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**FACSIMILE** 04 473 9265  
**EMAIL** [brian.b@huia.co.nz](mailto:brian.b@huia.co.nz)  
**WEBSITE** [www.huia.co.nz](http://www.huia.co.nz)  
**CONTACT** Robyn Bargh, Managing Director and Publisher  
**EDITORIAL** Brian Bargh

Huia is an independent publisher with a focus on supporting Māori and Pacific writers, describing the diversity of Māori experiences and perspectives, and promoting the Māori language. Huia publishes fiction and non-fiction for adults and children, as well as educational resources in the Māori language.

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**FACSIMILE** 03 314 9637  
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**CONTACT** Neil Hyndman

Hyndman Publishing has many years' experience in the New Zealand book trade. Hyndman specialises in lifestyle publications, mainly cooking, gardening, sport and fitness. The company also produces a range of gift diaries, calendars and other gift stationery. Many of its titles have made the New Zealand bestsellers list.



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**WEBSITE** www.learningmedia.co.nz  
**CONTACT** David Glover, Chief Executive  
**EDITORIAL** contributors@learningmedia.co.nz  
**SALES/DISTRIB.** orders@learningmedia.co.nz

In 2007 Learning Media Ltd celebrated 100 years of publishing the *School Journal*, but its range is much wider than this iconic publication. Literacy is its special area of expertise, in both professional development and educational publishing around the world. In New Zealand, its expertise also encompasses maths, science and the curriculum, and it is a major publisher of te reo Māori resources and publishes in five Pasifika languages. Hundreds of titles are published each year in a range of languages and media for use in New Zealand, Australia, the Pacific, the UK, the US and Asia.

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**FACSIMILE** 03 477 7222

**EMAIL** admin@longacre.co.nz

**WEBSITE** www.longacre.co.nz

**CONTACT** Annette Riley, Publicity Manager

**EDITORIAL** Barbara Larson, Publisher

**SALES/DISTRIB.** Random House (NZ) Ltd, tel 09 444 7197, fax 09 444 7524,  
admin@randomhouse.co.nz; Pacific Island Books (US),  
www.pacificislandbooks.com

Longacre Press publishes a wide range of non-fiction: art, self-help, finance, outdoors, natural history, food, biography, popular science, books of particular southern New Zealand interest; as well as quality junior and young adult fiction. Since its beginnings, Longacre Press has won many awards for its non-fiction and its young adult and junior fiction. At Longacre, we like to publish books that excite us, and which we believe will be successful commercially and critically; but most of all, we publish books because we love them.



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**FACSIMILE** 09 414 0351

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**WEBSITE** www.macmillan.co.nz

**CONTACT** David Joel, Chief Executive and Managing Director

Macmillan Publishers (NZ) Ltd is part of the international Macmillan Group. The New Zealand company publishes locally for the primary school market, and distributes trade and educational titles for the Macmillan Group. Macmillan also distributes for several overseas trade publishers and Taylor and Francis's academic list. The company enjoys a close relationship with Pan Macmillan Australia and Macmillan Education Australia.

## **MALLINSON RENDEL PUBLISHERS**

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**FACSIMILE** 04 802 5013  
**EMAIL** publisher@mallinsonrendel.co.nz  
**CONTACT** Ann Mallinson, Publisher

Established in 1980, Mallinson Rendel Publishers is an independent company specialising in children's books. The company publishes about eight books a year and warehouses and distributes its own titles. While the majority of these titles are published in English, Mallinson Rendel has published three titles in Māori and is always willing to consider Māori-language books for children.

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**WEBSITE** www.mwpress.co.nz  
**CONTACT** Catherine Montgomery, Manager  
**SALES/DISTRIB.** Adrienne Farr, tel 03 321 9662

Manaaki Whenua Press is owned by Landcare Research, New Zealand's foremost environmental research organisation. The Press publishes definitive reference works on New Zealand flora, fauna, soils and the environment, and is the New Zealand distributor for CSIRO Publishing.

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**WEBSITE** www.marukibooks.com

**CONTACT** Maria Carlton, Managing Director, maria@marukibooks.com

**SALES/DISTRIB.** Nationwide Book Distributors, Andrew Tizzard,  
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Maruki Books Ltd produces non-fiction books targeted at entrepreneurs and managers who seek information and inspiration for their businesses. Its authors are all 'professional knowledge merchants', speakers, trainers and consultants from New Zealand and Australia, for whom the company provides a comprehensive range of publishing, production, promotion, and distribution services. Maruki Books started as Phantom Publishing in 2006 and re-branded in 2008.

# N

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**EMAIL** help@nhp.co.nz

**WEBSITE** www.newhollandpublishers.co.nz

**CONTACT** Belinda Cooke, Managing Director

**EDITORIAL** Matt Turner, Publishing Manager

**SALES/DISTRIB.** Sales: Belinda Cooke, bcooke@nhp.co.nz; Distribution: Random House  
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New Holland Publishers' local publishing programme has grown dramatically over the past decade, now boasting more than 200 quality non-fiction titles across a wide range of genres, including travel, natural history, outdoor pursuits, food, wine, gardening, art, gift, humour, reference, history, environmental issues and, most recently, children's books. The company also imports books of a similar nature from its associate companies in London, Sydney and Cape Town, as well as from agency principals.

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Level 7, Alan Burns Insurances House, 69 Boulcott Street,  
Wellington 6011

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**FACSIMILE** 04 499 1424  
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**WEBSITE** [www.bookcouncil.org.nz](http://www.bookcouncil.org.nz)  
**CONTACT** Noel Murphy, Chief Executive  
**EDITORIAL** [communications@bookcouncil.org.nz](mailto:communications@bookcouncil.org.nz)

Established in 1972, the Book Council runs a range of programmes that bring writers and readers together across New Zealand. Through its Writers in Schools programmes, over 50,000 students each year meet writers and hear them speak about their work. The Book Council's website is New Zealand's largest and most comprehensive site for the literary arts and provides updated biographies of hundreds of New Zealand writers. The Book Council is a not-for-profit organisation funded by its membership base, Creative New Zealand and other donations and grants.

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**WEBSITE** [www.nielsenbookdata.co.nz](http://www.nielsenbookdata.co.nz)  
**CONTACT** Martine Poiree, National Manager; Anna Hart, Editor and Client Services  
BookScan New Zealand

Nielsen BookData collects all information on books published around the world into a central database. Librarians, booksellers and publishers are given access to this database on a subscription basis. It includes New Zealand titles, as well as local details such as New Zealand dollar prices and local distributors for overseas-published titles. Nielsen BookScan monitors sales from chain bookshops, internet booksellers, discount outlets and independent bookshops in New Zealand and collects actual sales at the point of sale. Nielsen BookScan aggregates the data and provides the book trade with reports, either by direct access to BookScan-Online or through charts.

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**FACSIMILE** 04 384 7933  
**EMAIL** bev.webber@nzcer.org.nz  
**WEBSITE** www.nzcer.org.nz  
**CONTACT** Bev Webber, Publishing Manager

Established in 1934, NZCER Press publishes a variety of materials based on educational research, including monographs, research reports, special products, books, periodicals and tests. All levels of the education community are catered for, from preschool to tertiary.



## **OPUS LEARNING LTD**

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**WEBSITE** www.opuslearning.co.nz  
**CONTACT** Lea Campbell, Sales and Distribution

Opus Learning Ltd specialises in the distribution of books and resources to educational markets in New Zealand. It represents Nelson Thornes (UK), Cabaret Mechanical Theatre (UK), ACER (Australia) and Phoenix Education (Australia).

## ORATIA MEDIA

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**FACSIMILE** 09 814 8997

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**WEBSITE** www.oratiamedia.com

**CONTACT** Peter Dowling, Managing Director

**SALES/DISTRIB.** Publishers Distribution Ltd, tel 09 828 2999, fax 09 828 2399,  
orders@pubdist.co.nz

Established in 2000, Oratia Media is an independent publisher and consultancy firm. Under its Libro International imprint, it publishes a select list in history, Māori topics, business, non-fiction, children's and educational books. Oratia Media works with associates in New Zealand and internationally to provide full publishing, packaging and writing services to other publishers and organisations, as well as export marketing and representation. It is also active in the e-book and digital publishing spheres.

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**FACSIMILE** 03 479 8385

**EMAIL** university.press@otago.ac.nz

**WEBSITE** www.otago.ac.nz/press

**CONTACT** Wendy Harrex, Publisher

**SALES/DISTRIB.** Sales: Archetype/Allen & Unwin, wellington@archetype.co.nz

Otago University Press publishes about 20 scholarly works and books for general readers each year, distributed internationally. Special emphasis is given to original research in history, the arts, natural history and social and health sciences, while more general books include the Local Guides ecotourism series. The Press also publishes *Landfall*, New Zealand's leading literary and arts journal, and some new writing.

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**WEBSITE** www.oup.com.au

**CONTACT** Peter van Noorden, Managing Director

**SALES/DISTRIB.** cs.au@oup.com; John Bentley (north of Taupo), sjsb@clear.net.nz;  
Paul Greenberg (south of Taupo and South Island), paul.gpm@xtra.co.nz

Oxford University Press in New Zealand is a microcosm of the Press's worldwide organisation. The New Zealand Dictionary Centre, based at Victoria University of Wellington, is a joint project between the Press and the University. The Centre's role is to research language in New Zealand and to provide the Press with lexical expertise to inform Oxford's dictionaries. In New Zealand, Oxford University Press commissions school and higher education textbooks in selected disciplines only, and does not publish poetry, general children's books, or fiction and non-fiction books.



## **THE PARLIAMENTARY COUNSEL OFFICE**

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**FACSIMILE** 04 499 1724

**EMAIL** mark.prentice@parliament.govt.nz

**WEBSITE** www.pco.parliament.govt.nz

**CONTACT** Mark Prentice, Editorial Services Coordinator

The Parliamentary Counsel Office drafts the changes in the law that are necessary to implement government policies, and publishes the law in printed and electronic form. It compiles and publishes reprints of Acts and regulations with their amendments incorporated, provides legislation for sale at designated bookshops and by subscription, and provides free public access via the internet to an electronic database of legislation.

## **PAULA WAGEMAKER EDITORIAL SERVICES**

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**TELEPHONE** 03 358 6022  
**FACSIMILE** 03 358 6021  
**EMAIL** pjwagemaker@gmail.com  
**CONTACT** Paula Wagemaker

Established in 1987 in Wellington, Paula Wagemaker Editorial Services provides editing and writing assistance across most genres for clients in New Zealand and overseas. A particular strength is academic editing, especially in the field of education. The business is now situated in Christchurch and most work is conducted online. Paula Wagemaker also provides tuition in editing and has worked as a tutor with the Whitireia publishing programme since its inception.

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**EMAIL** adrian.keane@pearsoned.co.nz  
**WEBSITE** www.pearsoned.co.nz  
**CONTACT** Adrian Keane, General Manager  
**EDITORIAL** Anna Von Veh, Editorial Manager  
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Higher Education/Secondary: joleen.mcfarlane@pearsoned.co.nz  
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Pearson is the local subsidiary of Pearson Education, the largest educational publisher in the world. Pearson publishes 100–120 new titles each year, all designed for the New Zealand and export educational markets. Pearson is also active in publishing in te reo Māori. Pearson Education is the agent for WW Norton.

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<b>FACSIMILE</b>	09 442 7401
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<b>WEBSITE</b>	www.penguin.co.nz
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<b>EDITORIAL</b>	Geoff Walker, Publishing Director
<b>SALES/DISTRIB.</b>	Carrie Welch, General Manager Sales, carrie.welch@nz.penguingroup.com; Distribution: tel 0800 860 808, fax 0800 860 806; Customer Services: customer.service@pearsonnz.co.nz, tel 09 442 7410, fax 09 442 7406

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<b>WEBSITE</b>	www.pindar.co.nz
<b>CONTACT</b>	Gerard Reid
<b>EDITORIAL</b>	Mary Egan
<b>SALES/DISTRIB.</b>	Paul Carter

Founded in 1987, Pindar is New Zealand's largest and most experienced provider of publishing services. Leading the way in XML, e-book and all other digital outputs, it also provides the complete range of services from simple editorial tasks through to project management, complete book packaging, software development, promotional packages and more. The Pindar Group has offices in 10 countries. The New Zealand office heads up Pindar's book industry services worldwide. It is also leading an initiative within the Group to develop a book publishers' version of Pindar's world-leading content management software.

## **PUBLISHING PRESS LTD**

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**TELEPHONE** 09 415 7272  
**FACSIMILE** 09 415 4121  
**EMAIL** jeffweller@pubpress.co.nz  
**CONTACT** Jeff Weller, Director

Established in 1996, Publishing Press Ltd operated as an independent print provider from its beginnings as the in-house printing operation of CCH New Zealand Ltd. Publishing Press is 100 per cent New Zealand-owned and brings a wealth of book printing knowledge to the market, with a plant specialising in book production. It can print publications in large-format impositions on a wide variety of paper weights and textures, from 40gsm bible paper through to 350gsm art board. Publishing Press also specialises in short-run book printing, through both digital and offset processes, all under the one roof.

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**WEBSITE** www.ramppress.com  
**CONTACT** Bronwyn Taplin, Project Manager, bronwyn@ramppress.com

Ramp Press is a new and dynamic art-house publisher that aims to develop a diverse range of research projects in the creative industries, and is the publication arm of the Centre for Creative Industries (CCI). Since its establishment, Ramp Press has launched a range of publications, including contemporary art catalogues, documentary photography books and groove music.

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**WEBSITE** www.randomhouse.co.nz  
**CONTACT** Karen Ferns, Managing Director  
**EDITORIAL** Nicola Legat, Publishing Director  
**SALES/DISTRIB.** tel 09 444 7197, fax 09 444 7524, admin@randomhouse.co.nz;  
Customer Services, tel 09 441 2710, fax 09 441 2713

The New Zealand division of Random House Inc, Random House (NZ) Ltd publishes under the Vintage, Black Swan, Godwit, Arrow and Random House imprints. Genres include fiction, natural history, cooking, art, design, architecture, gardening, poetry, children's, biography, business and general New Zealand non-fiction. Random House distributes all Random House and Transworld imprints, as well as books published by Victoria University Press, Longacre Press, New Holland Publishers, Huia Publishers, Te Papa Press, Gecko Press and Hardie Grant. The company's collegial relationship with Random House Australia allows for the distribution of many of its titles in the Australian market.

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**WEBSITE** www.rawlinsons.co.nz  
**CONTACT** Cathy Giddens, Managing Editor

Rawlinsons Media Ltd is a niche publisher for the construction industry and a subsidiary of Rawlinsons Ltd, a New Zealand-wide firm of quantity surveyors. The company's main title, *Rawlinsons New Zealand Construction Handbook*, has been published annually since 1986 and contains current building cost information and associated industry data. In 2003 two further titles were published, both dealing with the Construction Contracts Act (2003).

## RENAISSANCE PUBLISHING

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**EMAIL** rl@renaissancepublishing.co.nz

**WEBSITE** renaissancepublishing.co.nz (under construction)

**CONTACT** Renée Lang, Publisher

**SALES/DISTRIB.** Sales: Books R Us; Distribution: David Bateman Ltd

Primarily a book-packaging business specialising in lifestyle, scenic and home reference titles, Renaissance Publishing was established in 2004 and offers many years of experience in the book industry. Working with respected editors and designers, Renaissance publishes a small number of books under its own imprint, including those of well-known television cook Richard Till. It also provides specialist cookbook editing services and works with entrepreneurial companies to produce and market their books.

## RSNZ PUBLISHING

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**FACSIMILE** 04 473 1841

**EMAIL** publish@royalsociety.org.nz

**WEBSITE** www.royalsociety.org.nz

**CONTACT** Sue Wilkins, Publishing Operations Manager

**SALES/DISTRIB.** sales@royalsociety.org.nz

RSNZ Publishing, the Royal Society of New Zealand's publishing unit, produces eight national scientific journals of primary research. It also produces a range of educational, scientific and technical leaflets, books and resource materials.

## **RSVP PUBLISHING COMPANY LTD**

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**WEBSITE** www.rsvp-publishing.co.nz  
**CONTACT** Stephen Picard, Publisher

Established in 1990, RSVP Publishing Company Ltd is a small, independent company publishing a few titles each year. RSVP Publishing specialises in eclectic metaphysical books, but is also willing to consider valuable, innovative fiction and non-fiction work. The company distributes its own titles within New Zealand. It is company policy to always print onshore.

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Rugby Publishing Ltd is an independent company that publishes sports biographies and general sports, computing and 'how to' books. Various titles are available for sale in New Zealand, Australia and throughout the world. The company also acts as an agent for publishers.



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**FACSIMILE** 09 274 8114  
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**WEBSITE** www.scholastic.co.nz  
**CONTACT** Diana Murray, Publishing Manager;  
Annette Bisman, Publishing Coordinator  
**EDITORIAL** Penny Scown, Senior Editor

Scholastic (NZ) Ltd is one of New Zealand's largest publishers and distributors of children's books. Founded in 1962, the company publishes 30–40 titles annually, aimed at all levels, from preschool to young adult. Locally published titles are actively promoted overseas, initially through the international Scholastic group. Submissions should be directed through a literary agent or similar agencies.

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**CONTACT** Keith Busch, Managing Editor; Wiesje Geldof, Director;  
Vanessa Crawford, Assistant Manager

Sigma Publications Ltd is an educational publisher specialising in write-on workbooks and revision books for primary and secondary schools. These cover the core subjects of English and Mathematics from Years 3–13. The company is based in Tauranga and has been publishing since 1998. Currently the list contains 28 titles, and books are continually updated to meet the requirements of the changing New Zealand curriculum. Sigma Publications distributes its own books directly to schools and also sells to educational book distributors and retailers.

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PO Box 7309, Wellington South, 6242

**TELEPHONE** 0800 299 100 or 04 939 6767

**FACSIMILE** 04 939 4759

**EMAIL** rs@skylight-trust.org.nz

**WEBSITE** www.skylight.org.nz

**CONTACT** Tricia Irving Hendry, Resource and Publishing Manager

**SALES/DISTRIB.** Christina McLeod, 04 939 6767, sales@skylight-trust.org.nz

Skylight, established in 1998, is a national not-for-profit charitable trust working to support children, young people and their families/whānau through tough times of change, loss, trauma and grief – whatever the cause. It has published 16 specialist support resources since 2001, 3 or 4 resources annually. Skylight seeks to make available quality books on difficult life issues, where no support exists in New Zealand publications already. At times, when a publication's content has particular relevance, Skylight also partners with other key organisations to develop new titles.

## SOUTH PACIFIC PRESS/LIFT EDUCATION

PO Box 19 088, Wellington, New Zealand 6149

**TELEPHONE** 04 381 2245

**FACSIMILE** 04 381 2243

**EMAIL** neale@southpacificpress.com

**WEBSITE** www.southpacificpress.com; www.lifteducation.com;  
www.csi-literacy.com

**CONTACT** Neale Pitches, CEO

**SALES/DISTRIB.** In New Zealand: Lioncrest Education, PO Box 2626, Wakatipu 9349,  
tel 0800 990 999

South Pacific Press is a medium-sized educational publishing and development company based in Wellington. Its investment-driven projects are aimed at the export market, particularly the US, the UK, Australia and New Zealand. Lift Education is its contract development and publishing division.

## **SOUTHERN PUBLISHERS GROUP**

21 Newton Road, Newton, Auckland 1081  
PO Box 8360, Symonds Street, Auckland 1150

**TELEPHONE** 09 360 0692  
**FACSIMILE** 09 360 0695  
**EMAIL** hub@spg.co.nz  
**CONTACT** Charles Goulding, Managing Director

Southern Publishers Group is an independent distributor working with an eclectic range of international and New Zealand publishers. Imprints represented include Chronicle, ACP, Quadrille, Steele Roberts and Ryland Peters & Small.

## **SPINAL PUBLICATIONS (NZ) LTD**

1 Alexander Road, Raumati Beach, Paraparaumu 5032  
PO Box 2026, Raumati Beach, Paraparaumu 5255

**TELEPHONE** 04 299 7020  
**FACSIMILE** 04 299 7010  
**EMAIL** info@spinalpublications.co.nz  
**WEBSITE** www.spinalpublications.co.nz  
**CONTACT** Rachel Mason, Manager

Spinal Publications (NZ) Ltd is an independent, New Zealand-owned company, established in 1980 with the release of Robin McKenzie's *Treat Your Own Back*, which has sold over three million copies in 17 languages. Spinal Publications specialises in medical and health-related titles. The company warehouses and distributes its titles throughout New Zealand and overseas with an international network of 21 licensed distributors.

## **STEAD & DAUGHTERS LTD**

60 Guyton Street, Wanganui 4500  
PO Box 274, Wanganui 4540

**TELEPHONE** 06 348 9095  
**FACSIMILE** 06 348 9096  
**EMAIL** books@steadanddaughters.com  
**WEBSITE** www.steadanddaughters.com  
**CONTACT** Renee Stead, Director, renee@daughters.co.nz; Lesley Stead, Director, lesley@daughters.co.nz

Stead & Daughters Ltd is a dynamic, family-run enterprise. Established in 2004, it continues to expand its list of distribution agencies within Australasia, whilst launching an independent publishing programme. With an initial emphasis on educational titles, the company's publishing now encompasses a wide spectrum of genres. It aims to produce quality, innovative and redefining works of literature.

## **STEELE ROBERTS PUBLISHING**

PO Box 9321, Wellington 6141

**TELEPHONE** 04 499 0044  
**FACSIMILE** 04 499 0056  
**EMAIL** info@steeleroberts.co.nz  
**WEBSITE** www.steeleroberts.co.nz  
**CONTACT** Roger Steele, Publisher

Steele Roberts Publishing is a small, independent company focusing on quality literature and non-fiction. Its list includes art, business, Māori, self-help, current affairs and children's books. Steele Roberts has been publishing since 1996.



## TARAMEA PUBLISHING LTD

97B Runciman Road, RD 2, Pukekohe 2677

**TELEPHONE** 09 238 3358 or 021 36 7732  
**FACSIMILE** 09 238 3358  
**EMAIL** c@taramea.maori.nz  
**WEBSITE** www.taramea.maori.nz  
**CONTACT** Candice Reading, Managing Director

Taramea Publishing is an independent publishing company. It focuses on stories about Aotearoa and the Pacific, be they educational, historical, fictional, non-fictional or for children. Taramea encourages and nurtures New Zealand writers. Its children's stories are available in Māori and English.

## TE PAPA PRESS

Museum of New Zealand Te Papa Tongarewa, Cable Street,  
Wellington 6011  
PO Box 467, Wellington 6140

**TELEPHONE** 04 381 7474  
**FACSIMILE** 04 381 7280  
**EMAIL** clairem@tepapa.govt.nz  
**WEBSITE** www.tepapa.govt.nz  
**CONTACT** Claire Murdoch, Publisher  
**SALES/DISTRIB.** Random House (NZ) Ltd, tel 09 444 7197, fax 09 444 7524,  
admin@randomhouse.co.nz

Te Papa Press is the publishing imprint of the Museum of New Zealand Te Papa Tongarewa. Founded in 1997, Te Papa Press publishes a wide range of catalogues, museum books and scholarly research titles based on collections and exhibitions, as well as richly illustrated contemporary and historical art books and award-winning popular books that represent New Zealand's unique national identity. Te Papa Press books are beautiful objects, valuable reference tools and engaging narratives of New Zealand.

## **TRIUNE INITIATIVES**

5 Victoria Street, Ebdentown, Upper Hutt 5018  
PO Box 40 465, Upper Hutt 5140

**TELEPHONE** 04 528 4433  
**FACSIMILE** 04 528 4432  
**EMAIL** publications@triune.co.nz  
**WEBSITE** www.comprehenz.com  
**CONTACT** Chris Parkin, Managing Director

Triune Initiatives is a specialist educational publishing company established in 1999. Its emphasis is on developing and publishing high-end assessment and teaching resources, predominantly in reading and reading comprehension. Although it is a small company, Triune's publications are held in high regard in educational facilities in New Zealand, Australia and 40 other countries. Currently, Triune Initiatives markets directly to customers worldwide.



## **VICTORIA UNIVERSITY PRESS**

49 Rawhiti Terrace, Kelburn, Wellington 6012  
Victoria University of Wellington, PO Box 600, Wellington 6140

**TELEPHONE** 04 463 6580  
**FACSIMILE** 04 463 6581  
**EMAIL** victoria-press@vuw.ac.nz  
**WEBSITE** www.victoria.ac.nz/vup  
**CONTACT** Fergus Barrowman, Publisher  
**SALES/DISTRIB.** Sales: Archetype/Allen & Unwin, wellington@archetype.co.nz  
Distribution: Random House (NZ) Ltd, tel 09 444 7197, fax 09 444 7524,  
admin@randomhouse.co.nz

Victoria University Press is a major scholarly publisher specialising in New Zealand history and public affairs. The Press is also a leading publisher of fiction and poetry. Founded in the 1970s, Victoria University Press now has a backlist of over 200 books in print and issues on average 25 new titles each year.

## **VIKING SEVENSEAS (NZ) LTD**

201A Rosetta Road, Raumati South, Paraparaumu 5032  
PO Box 152, Paraparaumu 5254

**TELEPHONE** 04 902 8240  
**FACSIMILE** 04 902 8240  
**EMAIL** vikings@paradise.net.nz  
**CONTACT** Murdoch Riley

Viking Sevenses (NZ) Ltd was established in 1957, celebrating 50 years in 2007. It publishes a range of non-fiction books on Māori arts and crafts, Māori language, Māori topics and the natural history of New Zealand. It also carries a range of CD recordings of Māori music.



## **WHITIREIA PUBLISHING**

Level 1, 107 Cuba Mall, Wellington 6011  
PO Box 9511 Marion Square, Wellington 6141

**TELEPHONE** 04 237 3103 ext 3975  
**FACSIMILE** 04 238 6213  
**EMAIL** rachel.lawson@whitireia.ac.nz  
**WEBSITE** www.whitireia.ac.nz  
**CONTACT** Rachel Lawson, Programme Manager

The publishing programme at Whitireia Community Polytechnic is New Zealand's most prestigious and wide-ranging publishing course. Established in 1993, the programme covers all aspects of the business of publishing and has strong links with the industry. Through Whitireia Publishing, students are mentored while undertaking publishing work for a range of organisations, including the Publishers Association of New Zealand, commercial publishers and community groups.



## ZENITH PUBLISHING GROUP LTD

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PO Box 752, Taranaki Mail Centre, New Plymouth 4340

**TELEPHONE** 06 759 4699  
**FACSIMILE** 06 758 1031  
**EMAIL** jane@zenithpublishing.co.nz  
**CONTACT** Jane Beals, Managing Director  
**EDITORIAL** Paula Reid, Chief Editor, paula@zenithpublishing.co.nz

Zenith Publishing Group Ltd trades as PublishMe, Zenith Publishing, Zenith Print and Curriculum Concepts. Through [www.publishme.co.nz](http://www.publishme.co.nz), PublishMe offers assisted self-publishing and distribution and selling options in New Zealand. Zenith Publishing represents selected titles with broad international appeal as agents internationally. Zenith Print is a digital book production and fulfilment unit, serving many national and international publishers. Enquiries regarding the digital printing of books in the South Pacific are welcome. Curriculum Concepts publishes an entire school curriculum range for preschool, primary and 'adult literacy/ numeracy', specialising in literacy-related areas. Curriculum Concepts licenses internationally.



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## Children/Young Adult

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### **Health/Medical**

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### **History/Sociology**

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### **Natural History/Environment**

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Cengage Learning New Zealand, 13  
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Exisle Publishing, 19  
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### **Non-fiction**

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Aries Publishing, 6  
Auckland University Press, 7  
AUT Media, 7  
Author's Agency, The, 8  
Awa Press, 8  
Bridget Williams Books, 10  
Calico Publishing Ltd, 11  
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### **Personal Development/New Age**

Allen & Unwin Ltd, 5  
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Calico Publishing Ltd, 11  
Cape Catley Ltd, 12  
David Bateman Ltd, 15  
Exisle Publishing, 19  
HarperCollins Publishers (NZ) Ltd, 22  
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### **Playscripts/Performance**

Cengage Learning New Zealand, 13  
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### **Poetry**

Aries Publishing, 6  
Auckland University Press, 7  
Canterbury University Press, 11  
Cape Catley Ltd, 12  
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Hana Limited, 21  
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### **Politics/Economics**

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AUT Media, 7  
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Canterbury University Press, 11  
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### **Reference**

Allen & Unwin Ltd, 4  
Auckland University Press, 7  
AUT Media, 7  
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### **Religion/Spirituality**

Allen & Unwin Ltd, 5

Caxton Press, The, 12  
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### **Scientific**

Aries Publishing, 6  
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